



Maintenance Decision Support System (MDSS):

Indiana Department of Transportation (INDOT)

Statewide Implementation

Final Report for FY09



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Executive Summary

A Maintenance Decision Support System (MDSS) is a tool that utilizes weather forecasts and observations to assist managers in making appropriate decisions to best utilize resources when planning for and treating snow and ice. Under the direction of Commissioner Karl Browning, the Indiana Department of Transportation (INDOT) progressed from limited use of a MDSS in a Pooled Fund Study (PFS) environment to statewide implementation. The decision to implement statewide during the winter season of 2008-2009 was based on the savings reported by the maintenance units utilizing the program under the PFS and the fact that INDOT was facing declining revenues.

A key part of quickly implementing this large scale plan involved understanding change management strategies and how these changes might affect a large organization like INDOT. Ultimately, the success of the MDSS project depended on demonstrating to all levels of INDOT personnel the value that the MDSS would provide to our business practices and to our financial bottom line. Change management strategies were used throughout the winter season to plan for, combat, and resolve the problems, issues, and resistance that arose to the massive change that MDSS represented.

A project plan was put into place that outlined the equipment purchasing and installation needs, the training packages that would be utilized based on employee's assigned role(s), a detailed support network, the implementation schedule with deadlines, a configuration of the routes, and the designation of which trucks would be utilized with the MDSS routes.

The *2008 INDOT Snow and Ice Conference* was held in early September to initially introduce MDSS to the Districts and get immediate feedback, criticism, ideas, and suggestions out on the table for discussion. Training in the specialized areas began in early October with the

initial training in all six modules complete by late November 2008 for all six Districts and Central Office personnel.

By the end of the 2008-2009 snow and ice season, MDSS had helped INDOT realize savings of \$12,108,910 (228,470 tons) in salt usage and \$1,359,951 (58,274 hours) in overtime compensation from the previous winter season.

Figure 1

| Salt Savings Comparing FY 08 to FY 09 | | | | |
|--|----------------------|----------------------|---------------------------|-------------------------------|
| | FY 08 (Tons) | FY 09 (Tons) | Difference (Tons) | Savings @ \$53/Ton |
| All Districts | 558,274 | 329,804 | 228,470 | \$12,108,910 |
| Overtime Savings Comparing FY 08 to FY 09 | | | | |
| | FY 08 (Hours) | FY 09 (Hours) | Difference (Hours) | Savings @ \$23.33/hour |
| All Districts | 226,484 | 168,210 | 58,274 | \$1,359,591 |

When normalized for varying winter conditions, INDOT still realized savings of \$9,978,536 (188,274 tons) in salt usage and \$979,136 (41,967 hours) in overtime compensation.

Figure 2

| Overtime Savings Normalized for Winter Conditions | | | | |
|--|--------------------------------|----------------|---------------------------|-------------------------------|
| | FY 08 (Reduced by 7.2%) | FY 09 | Difference (Hours) | Savings @ \$23.33/hour |
| All Districts | 210,177 | 168,210 | 41,967 | \$979,136 |
| Salt Savings Normalized for Winter Conditions | | | | |
| | FY 08 (Reduced by 7.2%) | FY 09 | Difference (Tons) | Savings @ \$53/Ton |
| All Districts | 518,078 | 329,804 | 188,274 | \$9,978,536 |

In addition to these realized savings, some unexpected observations emerged. While MDSS was always thought of as a scientific tool, it also proved to be a powerful management tool. Considerable time was spent this snow and ice season communicating with the MDSS vendor, Meridian Environmental, Inc., in order to fine tune forecasts and recommendations to match actual observed conditions. As managers became more accustomed to interpreting their treatment recommendations, they became more comfortable planning instead of reacting to conditions.

Managers reported saving material and man hours by relying on the information that MDSS provided. As INDOT continues to work with Meridian, forecasts and recommendations will improve. This improved science strengthens MDSS as a scientific tool and builds confidence in the managers who use MDSS to help make important treatment decisions.

The acceptance of MDSS as a management and scientific tool has also helped advance the cultural change within INDOT. MDSS went from a nearly unknown system to a way of doing business in an incredibly short time. With improved forecasts by Meridian, follow up trainings on interpreting and using the system, and the significant financial savings, a great deal of the resistance that was heard or anticipated has faded. However, with any change, continued training and exposure will help ensure successful, long term acceptance is achieved.

To continue the use of MDSS, INDOT will need to increase the focus on hands-on training for the various MDSS user groups. A detailed training plan will need to be outlined to ensure maximum exposure to MDSS and its capabilities. In order to ensure that training goals are achieved, it is also recommended that subject matter experts be created in all areas. A communication plan will detail the process for sharing information throughout the organization. The QA/QC program should be finalized and implemented. The route density should be

maintained for the upcoming winter season to gain confidence in the equipment. To determine the final route density needed for the State further study is needed in the upcoming season. There would be increased benefit by finding additional uses for the AVL/MDC equipment. Accident data should be analyzed to look for trends in comparison to winter weather accidents and the implementation of MDSS. Finally, support at INDOT's Executive level is crucial to the continued success of MDSS in Indiana.

Background

A Maintenance Decision Support System (MDSS) is, in its most general terms, an automated tool for providing decision support to winter road maintenance managers. In a broader sense, MDSS is a multi-layered, information system that provides forecasts, predictions, reports on observed weather and road conditions, serves as a training tool, and becomes a management support system that can be utilized year round. In discussing MDSS, it is important to evaluate the system from the beginning, as well as glimpse to the future to see all of the possibilities the system may hold.

In the late 1990's, Indiana Department of Transportation (INDOT) decided to take an aggressive approach utilizing new technologies to more effectively fight snow and ice. As a result, INDOT joined several pooled fund study groups. At the same time, the Federal Highway Administration (FHWA) launched a project under the FHWA's Road Weather Management Program to look at developing an MDSS prototype. While attending the FHWA MDSS stakeholder meeting, INDOT quickly saw potential in the developing project which was in cooperation with other federal labs and contractors. The FHWA MDSS project involved developing a prototype that could be used by the private sector to develop their own MDSS based on the needs of individual clients.

The idea of the MDSS project was to integrate state-of-the-art weather forecasting with road data and maintenance rules to produce a model for optimal treatment. Potential savings and benefits with this type of system could include, but are not limited to:

- materials;
- man hours;
- equipment usage;
- increased safety;

- mobility;
- a consistent and desired level of service;
- effectively train employees;
- develop uniform treatment applications based on the reporting of various storm events.

In late 2002, INDOT had the opportunity to join a new pooled fund study (PFS) group to develop an operational MDSS. This PFS was designed to follow the FHWA plan of developing an operational MDSS that worked on the same principals as the FHWA MDSS prototype. The PFS project began with 5 states and has grown to include 14 states; each in different stages of deployment. By participating in the PFS since its inception, INDOT has helped guide development of the MDSS in order to meet its operational needs for fighting snow and ice. Currently, INDOT has participated in PFS MDSS field trials for the last 3 years. Each of these years, INDOT added routes and improved its communication processes to work with MDSS.

As the field trials were conducted, some surprising results were found. One INDOT Sub-District reported a thirty percent savings in salt usage from its neighbor. Other Subs participating in the field study realized at least ten percent savings from their neighbors. These results were viewed with some skepticism, but INDOT's Commissioner was facing a new issue in early 2008: declining revenues.

After hearing about the significant savings achieved by these groups during field testing, INDOT's Commissioner at the time, Karl Browning, decided that MDSS would be implemented statewide for the 2008-2009 winter. INDOT's budget for salt was in excess of \$20 million for FY08 and even a ten percent savings in salt usage would have a significant impact on the State's budget.

Once this decision to implement statewide was made, there was an extremely tight time table. In July 2008, Commissioner Browning selected Tony McClellan P.E., Seymour District Highway Operations Director, to be the MDSS Implementation Project Manager. One large barrier to implementation was while INDOT had been using MDSS since its inception, it had only been used in limited locations. Many parts of the state had heard of MDSS, but hadn't used any part of it or knew how it worked. This issue and many others arose with the implementation process and will be discussed within this paper.

Organizational Change Management

One of the most important aspects of insuring successful implementation of MDSS was overcoming the overwhelming organizational and cultural changes this system presented to INDOT. In preparing to present this new tool, much time was devoted to: learning about the aspects of cultural backgrounds for large organizations, applying that knowledge to the cultural background of DOTs, investigating the change cycle and change management strategies, and utilizing this information to help INDOT head off issues and learn to deal with them appropriately when they occur. The following paragraphs discuss cultural backgrounds of large organizations and DOTs, the change cycle and change management, and INDOT's plan in relation to these changes.

Large organizations are made up of several parts. Executive management, middle management, and labor are all involved in determining the direction of the organization and carrying out that plan. Policies and procedures, incentives, and job security are all factors in control and motivation of individuals within the organization. Relationships between management and labor - even relationships among individual members of the organization - affect the performance and productivity of a company. All of these factors are important to the functioning of a large organization and must be considered and addressed when considering change.

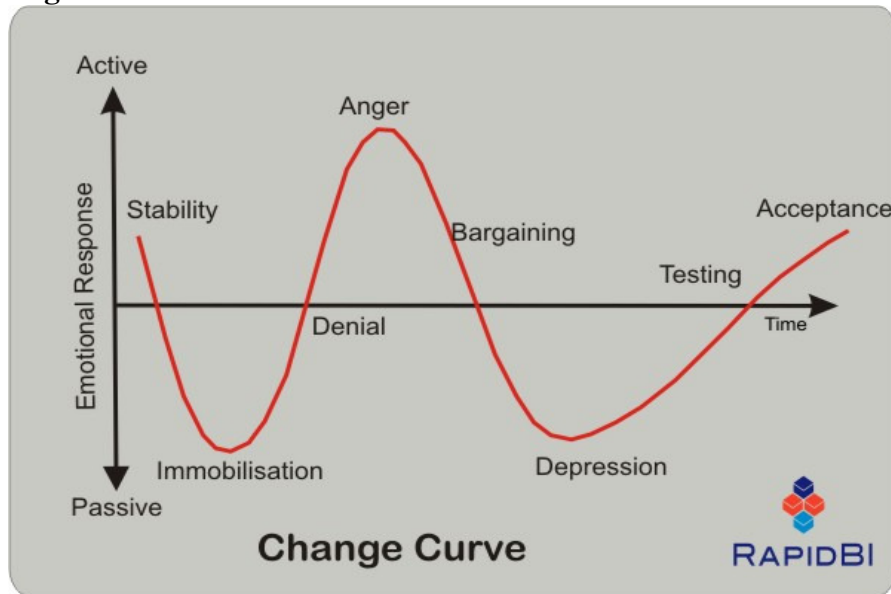
State Departments of Transportation (DOTs) are usually large organizations. As a result, DOTs tend to have the same cultural considerations. Additional cultural considerations must also be evaluated when addressing these organizations that function within state government and serve in a public safety role. State DOTs are not typical businesses in the sense that they are not designed to make a profit and a large part of their responsibilities are tied to public safety.

Until recently, DOTs had reliable revenue streams due to favorable economic times. Although public safety has always been a high priority of the DOT, cost was rarely a consideration because of these revenue levels. This attitude permeated all ranks of DOTs from executive management to labor. Escalated costs for DOTs providing superior public safety resulted from this as well as from executive management's desire for few complaints, labor's desire to perform well, and middle management's attempt to keep from getting caught in the middle.

In trying to please a majority of requests, service across different areas varied with the level of complainants and resulted in inconsistent levels of service. Most individuals within state DOTs take pride in the work they do and believe their decisions are correct. However, without consistency, levels of service vary across geographic boundaries. For a successful organizational change to occur within a state DOT, it must address the level of service it will provide and can support financially.

Once decisions have been made and a plan is ready to be implemented, the organization and the individuals that make up the whole will experience change. The change cycle, or how change is responded to, has been described in great detail by academia. Change affects an individual emotionally and, in turn, affects the individual's performance. As illustrated in Figure 3, a person going through change will typically experience sadness, apprehension, anger, resentment, depression, and, eventually, acceptance and contentment.

Figure 3



The range of feelings and problems resulting from these emotions are compounded when an organization with many individuals attempts to implement change. A successful organizational change requires a systematic approach; one that anticipates and addresses the problems that arise when individuals within an organization are asked to do things differently than they have in the past.

Often times, self-doubt accompanies the change. Employees may ask a variety of questions such as: “What was wrong with the way I used to do it?”, “Is there something wrong with me?”, and even, “Is my job safe?”. These questions represent signs of fear, resentment, and resistance. When several individuals within an organization are experiencing the same doubts, a ground swell of emotions can work against the change. Human factors must be considered and addressed in a timely, sensitive manner when trying to implement change within a large organization. Without a systematic approach to head off problems or a plan to address problems when they arise, the change will fail.

Organizational change management is a systematic method that utilizes specific strategies to address change and the problems that arise when change is implemented in an

organization. One important strategy includes getting acceptance from all levels of the organization early in the organizational change. It is important that the reasons for the change be communicated to all levels in such a way that most individuals see the change being important to their own security, as well as for the betterment of the organization.

It is also important for feedback mechanisms to be in place for all levels within the organization. This allows a greater platform for communicating issues back to the change managers and helps those managers insure that the changes are being implemented as planned. If the changes are not being implemented according to plan, mechanisms are needed that give the change managers details about why there is deviation from the planned change. Often, individuals within the organization have found better or more efficient ways to accomplish the task.

Support networks must be created to quickly solve issues that arise as the change occurs. These networks must permeate the organization through all levels as well. If the individuals in the support network cannot solve an issue, they must be equipped with information to determine where to find the solution. Again, time is of the essence when trying to successfully implement change. Unsolved issues and problems during change can be used by those resisting it as an example that even those in charge do not understand the change being implemented. If these issues are not quickly resolved, the resistance will gather momentum and ultimately result in a failure to change within the organization. Even greater difficulties may be encountered during the next change if failure occurs.

Implementation of an MDSS required a large, organizational change within INDOT. To address this change, organizational change management strategies were employed to insure a successful implementation. The need for change was communicated through two regional snow

conferences where individuals from all levels of the organization were brought together to learn about MDSS and understand why implementation was occurring at that time. At these same meetings, round table discussions were held to discuss the change, get suggestions, increase buy in/ownership, and gather ideas on how to best implement the change.

These meetings were also an opportunity for individuals to express why the changes, or parts of changes, were not needed. Support networks were created to help address these issues and others as they arose during the implementation process. The support networks included support for IT, mechanical, QA/QC, and MDSS problems. Within each of these areas, communication for further improvements and ideas was stressed.

Project Plan

In order to meet the goal of statewide deployment, 120 AVL/MDC units had to be procured and installed into the INDOT fleet across the state. IWAPI, Inc. was selected as the vendor to provide AVL/MDC equipment. Cellular air cards for use in the AVL/MDC systems also had to be procured. To help insure buy-in from managers at the district level, Commissioner Browning directed each District pay for their portion of this equipment with funds budgeted for salt. Salt budgets for FY09 were already lower than past years and moving funds to cover MDSS costs made it imperative that the system be used properly in order to realize the savings that were projected.

Figure 4 shows a breakdown of costs per district for equipment procurement.

Operational costs for MDSS are currently supplemented through the Pooled Fund Study (PFS), however, future operational costs will exist.

Figure 4

| MDSS Expenditures | | | |
|--------------------------|-----------------------------|------------------------------|--------------------------|
| | Expenditures to Date | Expected Expenditures | Comments / Status |
| Crawfordsville | | | |
| IWAPI/AVL | \$37,710.00 | \$37,710.00 | Received |
| Air Cards | \$5,254.74 | \$5,254.74 | Received |
| Operations Cost | \$0.00 | \$16,666.67 | Payment Date 05/31/2009 |
| Fort Wayne | | | |
| IWAPI/AVL | \$43,995.00 | \$43,995.00 | Received |
| Air Cards | \$6,130.53 | \$6,130.53 | Received |
| Operations Cost | \$0.00 | \$16,666.67 | Payment Date 05/31/2009 |
| Greenfield | | | |
| IWAPI/AVL | \$43,995.00 | \$43,995.00 | Received |
| Air Cards | \$6,130.53 | \$6,130.53 | Received |
| Operations Cost | \$0.00 | \$16,666.67 | Payment Date 05/31/2009 |
| LaPorte | | | |
| IWAPI/AVL | \$43,995.00 | \$43,995.00 | Received |
| Air Cards | \$6,130.53 | \$6,130.53 | Received |
| Operations Cost | \$0.00 | \$16,666.67 | Payment Date 05/31/2009 |
| Seymour | | | |
| IWAPI/AVL | \$104,750.00 | \$104,750.00 | Received |
| Air Cards | \$17,515.80 | \$17,515.80 | Received |
| Operations Cost | \$0.00 | \$16,666.67 | Payment Date 05/31/2009 |
| Muncie E-Boxes | \$0.00 | \$63,742.50 | Payment Date 11/30/2008 |
| Vincennes | | | |
| IWAPI/AVL | \$43,995.00 | \$43,995.00 | Received |
| Air Cards | \$6,130.53 | \$6,130.53 | Received |
| Operations Cost | \$0.00 | \$16,666.67 | Payment Date 5/31/2009 |
| Total | \$365,732.66 | \$529,475.16 | |

Once the equipment was procured, there was a need for installation training as relatively few INDOT personnel were familiar with MDSS equipment. INDOT's Traffic Management Centers (TMC) in Gary and Indianapolis sent technicians to the Seymour District to participate in hands on equipment installation and training. Mechanics from the Vincennes District were also trained in Seymour. Upon completion of the training, the TMC technicians were able to train the mechanics from the Crawfordsville, Fort Wayne, Greenfield, and LaPorte Districts. Each District then finished their respective equipment installation in the remaining MDSS fleet.

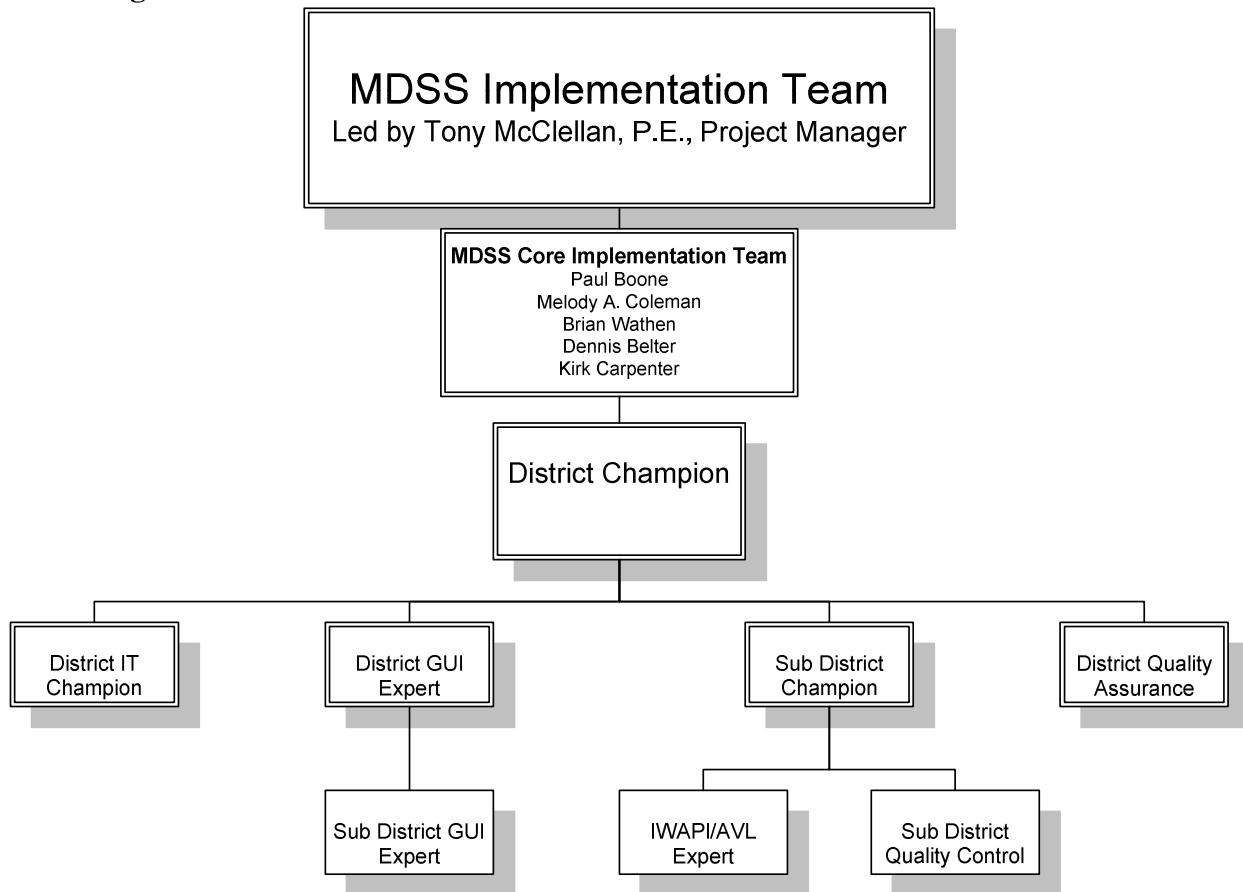
As MDSS equipment was procured and installed it was imperative that a database be developed that accurately tracked the AVL/MDC units with the corresponding trucks. The database, found in Appendix A, shows the INDOT truck number with the AVL/MDC serial number.

It was important to communicate MDSS updates throughout INDOT. To help disperse information and to gather feedback, a support network was established. A District Champion was selected as the first step of developing this support network within the Districts.

The District Champion served as the primary conduit of information from the MDSS Implementation Team to the frontline users. All training, troubleshooting and general correspondence concerning MDSS traveled through the District Champion. Each district also had a District IT Champion, District GUI Expert, and District Quality Assurance Expert.

The MDSS support network further extended to the Sub-Districts, with all MDSS positions at the District level being similarly staffed at the Sub-District level. Each District selected staff to fill the District and Sub-District positions indicated in Figure 5. Descriptions of the responsibilities of each of these positions can be found in Appendix B.

Figure 5



As previously stated, most INDOT personnel had no familiarity with MDSS. In order to meet the established tight timeframes, effective training had to be provided. An introduction to MDSS was presented at the *2008 INDOT Snow and Ice Conference*, but no real hands-on experience was provided at that time. The INDOT implementation team decided that six training packets would be provided in later sessions in order to provide the working knowledge necessary to make the MDSS project successful. The individual training modules are described below:

- Graphical User Interface (GUI) Training: GUI training was conducted at each district. Meridian personnel led this training which provided a hands-on experience for the trainee. Each attendee had access to a computer and was led through the

various parts of the GUI. INDOT MDSS experts moved through the room to help answer questions and insured all trainees were keeping up with the material being covered. The hands-on knowledge gained by this type of training proved very beneficial as the trainees experienced circumstances comparable to those faced in their everyday use of MDSS.

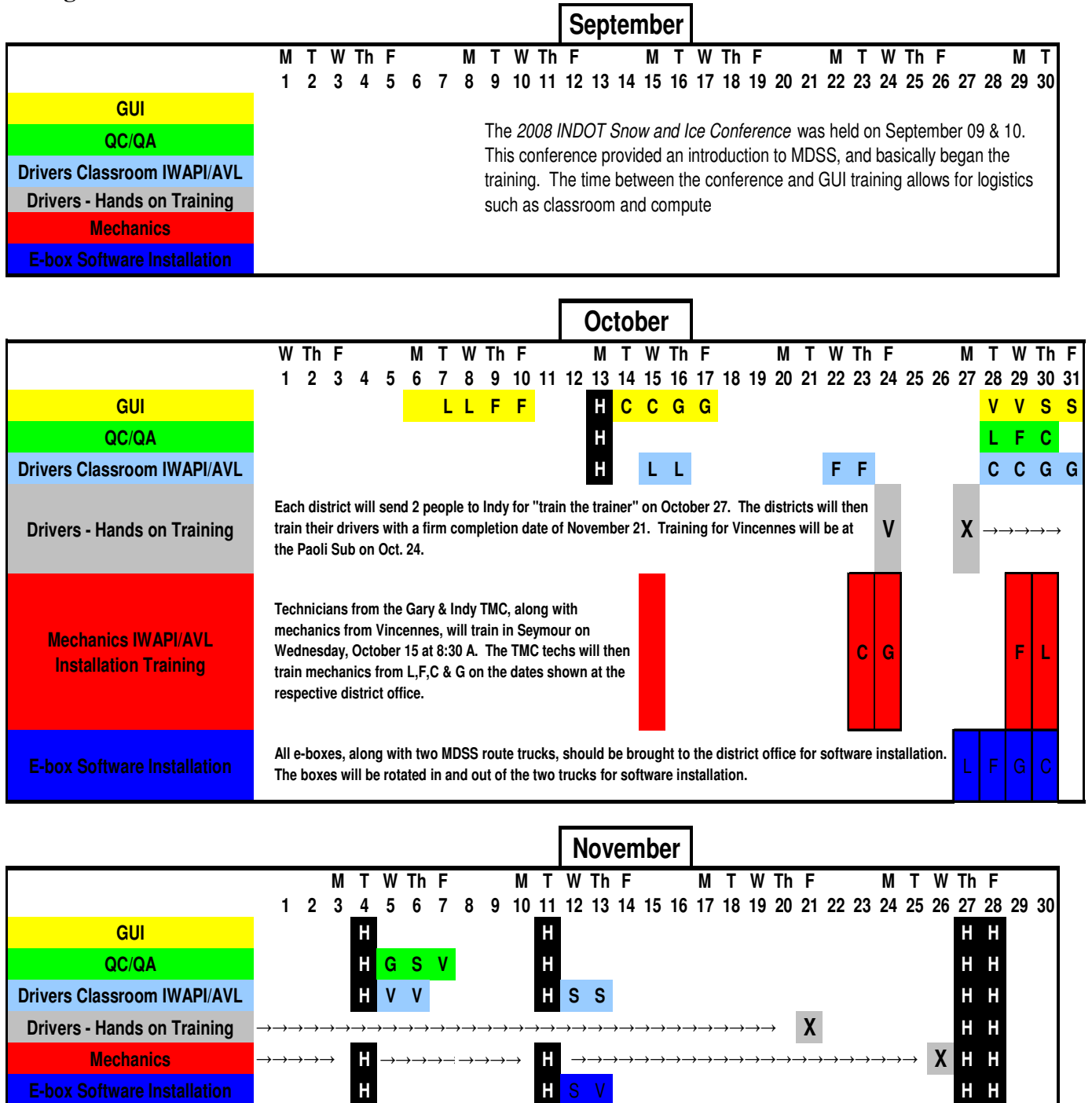
- QA/QC Training: The Quality Assurance/Quality Control plan was developed for several reasons. First, the new system and process needed a set of checks and balances in order to ensure that the system was functioning properly at all times, not just during inclement conditions. It was important to foster a sense of trust in the system so personnel would feel comfortable using the MDSS on a daily basis. QA/QC was also important to ensure that the system was being used, understood, and to achieve buy in. A series of QC and QA forms were developed for different time intervals. A large number of personnel were trained in the QA/QC form completion for QA/QC so that no matter what time of day or who was in the office, these checks could be maintained.
- Drivers Classroom IWAPI/AVL/MDC Training: Each INDOT driver that would potentially be operating a truck with MDSS equipment was given an overview of the system in a classroom setting. This module also allowed drivers the opportunity to use AVL/MDC equipment that was mounted on a portable board for training purposes.
- Drivers Hands-On Training: In order to train the large group of drivers a “train the trainer” session was held with each district. An AVL/MDC unit was placed in a van and personnel from each district were trained on the use of the equipment. The use of the van allowed up to five people to be trained at once. The district personnel then trained the drivers in a similar manner.
- Mechanics Training: INDOT’s Traffic Management Centers (TMC) in Gary and Indianapolis sent technicians to Seymour to participate in equipment installation and become trained. Mechanics from the Vincennes district were also trained in Seymour. Upon completion of the training the TMC technicians were able to train the mechanics from the Crawfordsville, Fort Wayne, Greenfield, and La Porte districts. Each district then performed the equipment installation in its fleet. During

the winter season there were unresolved equipment issues. A follow up training was provided via teleconference with each district. IWAPI personnel led the teleconference with INDOT managers and mechanics. A review of the troubleshooting tips document was discussed and much time was devoted to a question and answer session.

- Refresher GUI Training: Refresher training on the use of the GUI was provided in January. Meridian and the INDOT MDSS implementation team directed this effort. The training helped to reinforce major elements of the initial GUI training and also provide the user the opportunity to learn new features of the system. Probabilities in weather forecasting were reviewed and specific saved storms were used to illustrate how the system should be used. This was also an opportunity to answer other questions and address problems that arose during the first months of operation. The refresher training was part of the change management strategy used for MDSS implementation.

Along with a support network, a training calendar was developed to insure that all the training packets could be provided to each District's appropriate personnel by the required deadline. The northern Districts were targeted for training first as their winter season typically begins before the rest of the state. The training calendar that was utilized can be found in Figure 6. In several instances, it was necessary for the implementation team to provide training in multiple Districts on the same day due to the short timeframe.

Figure 6



Training was provided to specific MDSS personnel according to Figure 7.

Figure 7

| Classification | GUI Training | IWAPI/AVL Training | QC/QA Training | Driver Training |
|------------------------------------|--------------|--------------------|----------------|-----------------|
| District Champion | 2 | 2 | 2 | 2 |
| District IT Champion | 1 | | | |
| Sub District Champion | 10 | 10 | | 10 |
| IWAPI/AVL Expert | 10 | 10 | | |
| District GUI Expert | 1 | | 1 | |
| Sub District GUI Experts | 5 | | | |
| District Quality Assurance | 1 | 1 | 1 | 1 |
| Sub District Quality Control | 5 | 5 | 5 | 5 |
| Sub District Manager | 5 | 5 | 5 | |
| Unit Foreman | 40 | 40 | 20 | 40 |
| Drivers | | 40 | | 40 |
| Additional Personnel | 5 | 5 | 5 | |
| Total Trainees per District | 85 | 118 | 39 | 98 |
| Total Trainees for State | 510 | 708 | 234 | 588 |
| Trainees per Session | 20 | 20 | 20 | 20 |
| Number of Sessions | 26 | 35 | 12 | 29 |
| Sessions per Day | 2 | 2 | 2 | 2 |
| Training Days | 13 | 18 | 6 | 15 |

As important as it was to communicate throughout INDOT, it was also important to communicate with Meridian. Very specific information for each MDSS route was provided by District personnel to Meridian Environmental. This information was then fed into the computer model by Meridian in order to drive specific recommendations for each of INDOT's routes. The following pieces of information for each MDSS route were provided:

- Geographic limits of the route (i.e. from SR XX to SR YY)
- Pavement & Sub base Structure
- Route Cycle & Traversal Times
- Desired Level of Service
- Material, Rates & Cost
- Hours Available for Operations
- Anti-Icing Policy

- Degree of sheltering (shade)

Finally, because of tight timeframes and in order to track progress of items on the critical path, the project plan was placed on Microsoft Project. The software was used to track everything from training schedules to equipment procurement. Fixed completion dates were given to each District for the assignment of MDSS personnel, training, and equipment installation.

Implementation

In preparing for MDSS deployment, it was hoped that the 2008-2009 winter season would start late. As is often the case in these matters, it started early and severely. As the season progressed, there were many complaints about MDSS including bad forecasts and equipment failures. Some were valid complaints, while others stemmed from resistance; which comes with any large scale change.

Refresher courses were planned as part of the change management strategy. The intent of this training was two-fold: items that were not received well during the initial training could be covered again and the movement to resist change could be addressed. The MDSS refresher training did not occur until the end of January and this was almost too late. Negative feelings toward the systems were beginning to saturate the workforce. The refresher training was successful in dealing with the user's concerns, therefore complaints about the system dropped off dramatically.

One valid complaint regarded AVL/MDC equipment failure. It was discovered in the middle of December that this equipment was not consistently communicating correctly. Once the problem was discovered, IWAPI and Verizon, the cellular vendor, worked together to troubleshoot the problem. This troubleshooting was successful, but the solution did not present itself for at least six weeks: well into the winter season.

Another concern was the use and interpretation of weather forecasts. Early in the season, many new users were reporting that the MDSS was not accurately predicting start times for storms as well as the precipitation types and amounts. During this same time, the few experienced users within INDOT were reporting high quality forecasts from the system. In review, the issue seemed to stem from misinterpretation and inexperience with probabilities

given in the forecast. This may have been caused by too little focus on event probabilities or too much information for one training session. This problem was corrected by additional training and focus on using and interpreting probabilities.

The QA/QC program also presented an obstacle during implementation. As statewide MDSS implementation was unprecedented, no good benchmark existed that outlined the proper data to collect and at what frequencies. As a starting point, the QA/QC program focused on the proper functioning of components of the GUI, the IWAPI website, and Muncie boxes on the AVL/MDC equipped trucks. Because of the issues with the AVL/MDC units, the reports that were generated for QA/QC were not producing pertinent data. In retrospect, reaching a functional level with all equipment should be attained before implementing a comprehensive QA/QC plan.

Status reports were provided to the Commissioner throughout the season to track the progress of the bottom line. A second report was generated which showed snow hours recorded by the National Weather Service (NWS) at various reporting stations. A three (3) year average was plotted along with last year's numbers. A combined report was then generated which showed the salt used per snow hour. These reports along with overtime and fuel usage were tracked to see what affects MDSS was having on INDOT's snow and ice removal efforts.

Results

MDSS is scientific in nature; forecasting weather and chemical and mechanical treatment of the road surface to remove snow and ice. Significant research and time have been invested in the scientific parameters of MDSS. However, when INDOT implemented MDSS on a statewide basis, one of the unexpected and important findings was not based on the science at all.

Surprisingly, MDSS also became a management tool with far reaching impact. Improved consistency across Unit, Sub-District, and District boundaries, the ability to specify a desired level of service, and the ability to plan instead of simply reacting are just a few examples of how overall performance improved with the use of MDSS.

By using AVL/MDC, all levels of INDOT management were provided consistent and timely information about the activity of individual trucks. These devices make it possible for management to know where each truck is located and what each truck is doing (i.e. spread rate, speed, plowing). When cameras are installed with the AVL/MDC units, as they were in Indiana, road conditions can be viewed in almost real time conditions. Drivers, foreman, and other levels of management can all see the conditions as they exist on the road. These tools help insure the specified rates are applied as desired and that every snow and ice decision maker is aware of the resulting conditions.

INDOT chose to equip ten percent (10%) of its fleet with AVL/MDC units and to use these trucks and their respective routes as a representative sample of all INDOT routes. This number equates to approximately one (1) representative route per unit within INDOT. The Graphical User Interface was used throughout all levels of management to view the recommendations made for these routes. Because all managers were able to share the same

information, a much more consistent product or level of service existed. As an end result, in most cases, the traveling public no longer saw jurisdictional boundary lines.

The QA/QC plan was designed as a management and communication tool for INDOT. Unit foremen and Sub-District managers were not forced to follow MDSS recommendations. However, when a decision was made that differed from the recommendations, the manager was asked to detail why that decision was the best option. Foremen and Sub-District managers were asked to certify when they were following the recommendations, which should have assured consistent treatments and given upper management a better feel for the system. With this year's time constraints and some uncertainty about its direction, the QA/QC portion of the program became a lower priority compared with other items in MDSS implementation. The QA/QC program was not in the critical path of implementation for this season. However, the reporting and measurements that the redesigned QA/QC program will produce will be critical for continued success of MDSS.

In addition to this reporting, biweekly and monthly status reports were generated to update the executive staff of INDOT. Year to date status compared with FY08 and the five (5) year average were used as benchmarks to measure the performance of MDSS. An attempt to normalize the data was made by tracking and comparing this season's hours of snow and freezing rain to FY08 and the three (3) year average. The data was obtained from five representative NWS sites across the state. Freezing rain/snow hours were not available for the selected sites for a five (5) year comparison.

These reports were shared throughout INDOT so each District could review implementation progress. Initially, the reports included salt usage for each District and Sub-District. Overtime and fuel usage were later added to the reports and also tracked for each

District and Sub-District. The reports included tables and graphs for quick review. Exposing management to the same information regarding usage of resources allowed MDSS to become a powerful management and comparison tool.

Most of the initial reduction in salt usage for the season can be attributed to MDSS as a management tool, but future savings with the use of MDSS will rely more heavily on the science of MDSS. Treatment recommendations were viewed with skepticism by many early in the implementation; rates were seen as too high or too low. As the season progressed, comfort levels with MDSS recommendations increased. Treatment recommendations will be more accepted as INDOT personnel become fully acclimated to the system. Constant improvements, which will be in part based on INDOT's experiences, will increase trust in the system, continue to create ownership throughout the organization, and result in more efficient use of materials over time.

Another anticipated improvement in the science side of MDSS should be INDOT personnel's better use and understanding of the probabilities of weather forecasts. Opportunities were missed this past season due to a lack of understanding how weather forecasts and their probabilities affect MDSS recommendations.

Road weather forecasting will also improve and lead to increased reliability in the MDSS. For example, lake effect snows experienced by states next to the Great Lakes posed a scientific challenge to MDSS. Often lake effect snows are narrow bands of heavy snow that occur below the radar. It is anticipated that future NWS equipment upgrades around the lakes and more experience will improve MDSS' ability to handle these special snow storms.

Issues were also encountered with the AVL/MDC units which resulted in a lack of trust in the reliability of these units. In most cases, an unforeseen communication issue between the

specific firmware version on INDOT's air card and the Verizon wireless system in Indiana was identified as the problem. Unfortunately, this issue was not resolved until almost the end of the FY09 winter season.

One aspect of the system INDOT decided to implement this year involved providing recommendations and radar views back to the driver. It was anticipated that the availability of these items would improve driver acceptance and create better usage of the MDSS recommended rates. Due to the AVL/MDC communication failure, these benefits were not fully realized for last season. It is anticipated that this information will be improved and should result in better use of the system at the driver level.

Even with a few difficulties, INDOT finished a very successful year of MDSS implementation. Results shown later in this section demonstrate salt usage, fuel usage, and overtime were all significantly reduced this winter season; in part due to the implementation of MDSS. It is important to note that the reductions in these resources would not have occurred without the commitment and hard work of management and labor. MDSS was a tool to help reach that goal.

While the savings in resources and the dollars associated are large, not everyone within INDOT is convinced that MDSS is necessary; putting MDSS implementation at a critical point. While the first year was incredibly successful, many in the organization are resistant to change and would gladly go back to an old way of doing business.

Issues with the AVL/MDC units caused credibility concerns for some and added fuel to the cause of reverting back to previous practices. It will likely take three years of success to transition MDSS into the INDOT culture. Over the next two seasons, INDOT will need to provide significant support for equipment and training issues to ensure MDSS is successfully

integrated into the organization. Luckily, there are many within INDOT who have seen improvements after this first year of MDSS implementation. It will be crucial to prove to those that are uncertain exactly how MDSS can benefit INDOT’s core business and finances without lowering levels of service to our customers.

In discussing savings, the initial winter season of statewide MDSS implementation shows significant differences when compared to FY08. Salt usage, diesel fuel usage, and overtime hours all show substantial drops from the prior year.

Statewide salt usage for FY09 dropped by 40.9% when compared to the FY08 winter season. Figure 8 compares FY09 salt usage with FY08 and the three (3) and five (5) year averages for each District and for the State as a whole.

Figure 8

| | Salt Usage (Nov - Apr) | | | | | |
|----------------------|------------------------|----------------|----------------|----------------|--------------------------|-------------------------|
| | 3 Year Ave. | 5 Year Ave. | FY 08 | FY 09 | Variation 3 yr ave to 09 | Variation from 08 to 09 |
| Crawfordsville | 58,313 | 58,324 | 95,318 | 41,402 | -29.0% | -56.6% |
| Fort Wayne | 70,389 | 71,946 | 100,762 | 71,674 | 1.8% | -28.9% |
| Greenfield | 74,067 | 74,886 | 110,670 | 60,686 | -18.1% | -45.2% |
| LaPorte | 86,387 | 98,830 | 132,039 | 89,546 | 3.7% | -32.2% |
| Seymour | 62,212 | 53,174 | 66,726 | 40,250 | -35.3% | -39.7% |
| Vincennes | 35,355 | 32,997 | 52,759 | 26,246 | -25.8% | -50.3% |
| All Districts | 386,723 | 390,157 | 558,274 | 329,804 | -14.7% | -40.9% |

Since no two winter seasons are the same, an effort to normalize the data was made. The hours of snow and freezing rain, as measured at five different NWS sites throughout the region, have been used to compare the winter seasons of FY08 and FY09. It is important to note that Indiana’s fiscal year runs from July 1 to June 30 and snow and ice season is generally considered

to run from November through April. Figure 9 shows the number of snow and freezing rain hours for each district for FY08 and FY09.

Figure 9

| | Observed Hours of Snow/Fz Rain (Nov - Apr) | | | | |
|-----------------------|--|--------------|--------------|-------------------------------|-------------------------|
| | 3 Year Ave. | FY 08 | FY 09 | Variation from 3 yr ave to 09 | Variation from 08 to 09 |
| Crawfordsville | 304 | 390 | 334 | 9.9% | -14.4% |
| Fort Wayne | 420 | 501 | 496 | 18.1% | -1.0% |
| Greenfield | 304 | 390 | 334 | 9.9% | -14.4% |
| LaPorte | 263 | 329 | 396 | 50.6% | 20.4% |
| Seymour | 119 | 162 | 128 | 7.6% | -21.0% |
| Vincennes | 78 | 121 | 69 | -11.5% | -43.0% |
| All Districts | 1,488 | 1,893 | 1,757 | 18.1% | -7.2% |

The FY09 winter season had 7.2% fewer hours of snow and freezing rain than did FY08; yet salt usage was reduced by 40.9%. Snow and freezing rain hours for FY09 were 18.1% higher than the three year average, with salt usage down 14.7%. Salt usage numbers are taken from INDOT’s Work Management System and the final report and a graphical summary for each District are included in Appendix C and Appendix D respectively.

Statewide diesel fuel usage also showed a significant decrease between the winter seasons of FY08 and FY 09. The numbers for diesel fuel usage are taken directly from the *Fuel Report* on INDOT’s Y:/drive and are summarized in Figure 10. Since diesel fuel usage is not directly charged to any specific activity, it is difficult to determine how much of the reduction is attributable to MDSS.

Figure 10

| | Diesel Fuel Usage (Nov - Apr) | | |
|----------------------|-------------------------------|------------------|-------------------------|
| | FY 08 | FY 09 | Variation from 08 to 09 |
| Crawfordsville | 348,252 | 257,265 | -26.1% |
| Fort Wayne | 374,262 | 325,324 | -13.1% |
| Greenfield | 441,017 | 338,783 | -23.2% |
| LaPorte | 422,230 | 388,931 | -7.9% |
| Seymour | 248,040 | 237,950 | -4.1% |
| Vincennes | 156,679 | 170,089 | 8.6% |
| All Districts | 1,990,480 | 1,718,342 | -13.7% |

Unlike diesel fuel usage, overtime is charged directly to a specific task. The reduction in overtime charged to snow and ice operations from FY08 to FY09 is illustrated below in Figure 11. Statewide overtime charged to snow and ice activities for FY09 was 25.7% less than for FY08. Overtime numbers are taken from INDOT's Work Management System (WMS).

Figure 11

| | OVT Hours - Snow and Ice (Nov - Apr) | | |
|----------------------|--------------------------------------|----------------|-------------------------|
| | FY 08 | FY 09 | Variation from 08 to 09 |
| Crawfordsville | 38,240 | 17,971 | -53.0% |
| Fort Wayne | 44,896 | 35,603 | -20.7% |
| Greenfield | 36,614 | 32,074 | -12.4% |
| LaPorte | 50,961 | 51,743 | 1.5% |
| Seymour | 33,240 | 19,027 | -42.8% |
| Vincennes | 22,533 | 11,792 | -47.7% |
| All Districts | 226,484 | 168,210 | -25.7% |

The dollars associated with the salt and overtime savings are illustrated in Figure 12. Although diesel fuel usage showed a significant decline from FY08 to FY09 because it is not

directly correlated with an activity, it cannot be determined exactly how many dollars were saved due to MDSS implementation.

Figure 12

| Salt Savings Comparing FY 08 to FY 09 | | | | |
|--|----------------------|----------------------|---------------------------|-------------------------------|
| | FY 08 (Tons) | FY 09 (Tons) | Difference (Tons) | Savings @ \$53/Ton |
| All Districts | 558,274 | 329,804 | 228,470 | \$12,108,910 |
| Overtime Savings Comparing FY 08 to FY 09 | | | | |
| | FY 08 (Hours) | FY 09 (Hours) | Difference (Hours) | Savings @ \$23.33/hour |
| All Districts | 226,484 | 168,210 | 58,274 | \$1,359,591 |

In comparison with the approximately \$529,000 (shown in Figure 4) spent on equipment and vendor provided training, the net savings easily justified the expense for statewide implementation. Expenses that were not captured include INDOT personnel’s travel and regular work time associated with MDSS implementation. This may be an area to examine in the future to determine ongoing operational expense.

Recommendations

MDSS implementation was a resounding success this year. More consistent levels of service were provided across the state because a tool was provided to management that allowed them to set the desired level of service. With MDSS, managers can now assess road conditions in a near real-time environment. INDOT's environmental impacts were lessened as salt usage was reduced compared to normalized data. In addition to these benefits, INDOT realized remarkable savings of around \$11 million (normalized) in salt usage and overtime. While the MDSS implementation at INDOT was successful, there are several items which will improve the overall product.

The first major improvement should be completed during the off season and involves creating true subject matter experts for the following areas: GUI, AVL/MDC, QA/QC, and weather forecasts. Ideally, a core group of experts from each District would be trained and become proficient in the use of these areas of MDSS. This group could then provide local level support during the winter season.

- GUI training and weather probability interpretation would include hands on training utilizing storms that were saved in the MDSS system from the FY09 winter season.
- AVL/MDC expert instruction would include hands on training as well. This training would involve disabling several units so each expert could troubleshoot and repair. Experts would become proficient in diagnosing issues, installation of the AVL/MDC units, and learn to cover all available documentation on the units.
- QA/QC training would involve form review and revision of forms in order to ensure that the proper information is being tracked. Training would also demonstrate how to appropriately complete forms and prepare individuals to instruct others in form completion.

- As stated earlier, misinterpretations of weather forecasts caused some confusion and mistrust of the system. Creating additional experts to correctly comprehend the forecasting information produced by MDSS will be integral for building acceptance and providing troubleshooting help at the District level.

Along with creating experts, a general training plan should be developed for sustained use of MDSS. The plan would detail the appropriate personnel to attend each type of training, as well as timing and locations for the trainings. Consideration should be given to utilizing the experts developed in the off season to assist with the training. Refresher and supplemental trainings should also be considered throughout the season as merely one exposure to the information will not be sufficient to grasp all the concepts. Training developed by the MDSS vendor should also be used whenever possible. When online and self tutorials are developed by the vendor, personnel should be trained on using these modules.

User account management will need to be discussed with the MDSS vendor. If INDOT maintains the user list, it is suggested that the Snow and Ice Section, located in Central Office, act as the designated authority. This authority would also extend to maintaining the list of INDOT trucks equipped with the AVL/MDC and their associated access card numbers.

The MDSS QA/QC program should be a primary focus of next year's work. Electronic forms are currently being developed and a training environment has been slated for October 2009. It is imperative that users follow the QA/QC program to get increased, consistent feedback from the field in a timely manner.

Another area for consideration will be reviewing accident data to determine if there is a correlation between winter weather accident rates and MDSS deployment. This data can be compared statewide and utilized to ensure that consistent levels of service are maintained.

It is recommended that the maintenance unit route density employing MDSS be maintained at the current level for FY10. Ten percent (10%) of the fleet is currently outfitted with MDSS equipment which is equivalent to the number of MDSS representative routes. Proper functioning of the current AVL/MDC units should be achieved prior to expanding the density of this equipment in the fleet. One Sub-District has one hundred percent (100%) of its fleet equipped with AVL/MDC. This Sub-District's results should be examined in comparison to other locations in order to determine the appropriate fleet density for MDSS equipment.

One challenge will be to develop uses for the AVL/MDC units outside of snow and ice removal. Additional vendors are currently providing AVL/MDC equipment as test products for MDSS, vehicle tracking, idling time studies, and other uses within INDOT. It will be necessary for INDOT to communicate effectively to insure that the systems are compatible. When it is discovered they are not, all groups within the organization should work together for a resolution or be made aware of the other uses for the incompatible equipment.

Communication within an organization can always be improved and this would apply to the MDSS implementation as well. Champions will need to be confirmed for the Districts and Sub-Districts prior to the beginning of next season. In most cases, the Champions will remain the same. However, due to retirement or altered responsibilities within the Districts, it may be necessary to select different staff to fill these positions.

A communication plan should be developed for next year that schedules periodic meetings with the District and Sub-District AVL/MDC Experts. Periodic meetings should also be scheduled with those involved in the QA/QC program. Discussion of the continued plan for MDSS should be presented at the next annual INDOT snow and ice conferences. A pre-season press release detailing the FY09's winter season success with MDSS should also be considered.

It will also be important to communicate desired levels of service to all levels of management before the beginning of next winter season. Monthly status reports for the executive office should continue.

As MDSS implementation resulted in significant savings, the final recommendation is that MDSS be utilized again next season. This will require continued support from INDOT's Commissioner and his Executive staff. This support will be especially crucial during the next two years to ensure the integration of the MDSS program into INDOT's culture and core business practices. INDOT is in the process of change with the ultimate goal being the eventual acceptance of MDSS as standard practice.

Appendix A

Indiana Department of Transportation

IWAPI

| <u>Serial Number</u> | <u>Truck</u> | <u>Sub-District</u> | <u>District</u> | <u>Commission Number</u> | <u>Card Type</u> |
|----------------------|--------------|---------------------|-----------------|--------------------------|------------------|
| 070556 | 61579 | Terre Haute | Crawfordsville | 160413 | V620 |
| 070557 | 61593 | Terre Haute | Crawfordsville | 160412 | V620 |
| 070555 | 61701 | Terre Haute | Crawfordsville | 160411 | V620 |
| 070559 | 61590 | Crawfordsville | Crawfordsville | 160416 | V620 |
| 070560 | 61591 | Crawfordsville | Crawfordsville | 160417 | V620 |
| 070563 | 61748 | Crawfordsville | Crawfordsville | 160415 | V620 |
| 070558 | 61751 | Crawfordsville | Crawfordsville | 160414 | V620 |
| 070562 | 61752 | Fowler | Crawfordsville | 160418 | V620 |
| 070603 | 61331 | Fowler | Crawfordsville | 160421 | V620 |
| 070561 | 61683 | Fowler | Crawfordsville | 160419 | V620 |
| 070604 | 61746 | Frankfort | Crawfordsville | 160422 | V620 |
| 070600 | 61573 | Frankfort | Crawfordsville | 160424 | V620 |
| 070599 | 61684 | Frankfort | Crawfordsville | 160423 | V620 |
| 070566 | 61334 | Cloverdale | Crawfordsville | 160427 | V620 |
| 070565 | 61682 | Cloverdale | Crawfordsville | 160428 | V620 |
| 070590 | 61574 | Cloverdale | Crawfordsville | 160426 | V620 |
| 070589 | 61290 | Cloverdale | Crawfordsville | 160425 | V620 |
| 070584 | Trainer | Not Assigned | Crawfordsville | 160429 | V620 |
| 070591 | 62346 | 261 | Fort Wayne | 160442 | V620 |
| 070574 | 62410 | 262 | Fort Wayne | 160443 | V620 |
| 070583 | 62413 | 263 | Fort Wayne | 160444 | V620 |
| 070613 | 62682 | 264 | Fort Wayne | 160450 | V620 |
| 070588 | 62397 | 233 | Fort Wayne | 160447 | V620 |
| 070612 | 62398 | 234 | Fort Wayne | 160449 | V620 |
| 070587 | 62258 | 234 | Fort Wayne | 160448 | V620 |
| 070573 | 62424 | 253 | Fort Wayne | 160438 | V620 |
| 070564 | 62683 | 254 | Fort Wayne | 160437 | V620 |
| 070576 | 62422 | 252 | Fort Wayne | 160439 | V620 |
| 070592 | 62638 | 251 | Fort Wayne | 160441 | V620 |
| 070575 | 62338 | 251 | Fort Wayne | 160440 | V620 |
| 070605 | 62613 | 242 | Fort Wayne | 160436 | V620 |
| 070594 | 62275 | 243 | Fort Wayne | 160435 | V620 |
| 070570 | 62339 | 241 | Fort Wayne | 160434 | V620 |
| 070610 | 62601 | 232 | Fort Wayne | 160446 | V620 |
| 070569 | 62628 | 223 | Fort Wayne | 160433 | V620 |
| 070609 | 62203 | 2HM | Fort Wayne | 160451 | V620 |
| 070567 | 62341 | 222 | Fort Wayne | 160432 | V620 |
| 070611 | 62403 | 231 | Fort Wayne | 160445 | V620 |
| 070568 | 62323 | 221 | Fort Wayne | 160431 | V620 |
| 070596 | 63962 | Albany | Greenfield | 160461 | V620 |
| 070572 | 63954 | Indianapolis | Greenfield | 160454 | V620 |
| 070595 | 63616 | Albany | Greenfield | 160462 | V620 |
| 070602 | 63948 | Indianapolis | Greenfield | 160457 | V620 |
| 070601 | 63238 | Indianapolis | Greenfield | 160458 | V620 |

| <u>IWAPI</u> <u>Serial</u> <u>Number</u> | <u>Truck</u> | <u>Sub-District</u> | <u>District</u> | <u>Commission</u> <u>Number</u> | <u>Card</u> <u>Type</u> |
|--|--------------|---------------------|-----------------|------------------------------------|----------------------------|
| 070571 | 63429 | Indianapolis | Greenfield | 160453 | V620 |
| 070580 | 63964 | Albany | Greenfield | 160463 | V620 |
| 070579 | 63554 | Albany | Greenfield | 160464 | V620 |
| 070586 | 63575 | Centerville | Greenfield | 160459 | V620 |
| 070585 | 63941 | Centerville | Greenfield | 160460 | V620 |
| 070578 | 63707 | Centerville | Greenfield | 160455 | V620 |
| 070577 | 63406 | Centerville | Greenfield | 160456 | V620 |
| 070607 | 63537 | Tipton | Greenfield | 160467 | V620 |
| 070597 | 63677 | Tipton | Greenfield | 160466 | V620 |
| 070606 | 63971 | Tipton | Greenfield | 160468 | V620 |
| 070598 | 63176 | Tipton | Greenfield | 160465 | V620 |
| 070582 | 63751 | Greenfield | Greenfield | 160469 | V620 |
| 070680 | 63530 | Greenfield | Greenfield | 160472 | V620 |
| 070581 | 63970 | Greenfield | Greenfield | 160470 | V620 |
| 070688 | 63690 | Greenfield | Greenfield | 160471 | V620 |
| | | | Greenfield | | 5750 |
| | | | Greenfield | | 5750 |
| 070692 | Spare | Gary | LaPorte | 160485 | V620 |
| 070690 | 64469 | Rensselaer | LaPorte | 160486 | V620 |
| 070696 | 64767 | Winnamac | LaPorte | 161904 | V620 |
| 070697 | 64548 | Rensselaer | LaPorte | 161903 | V620 |
| 070685 | 64676 | Winnamac | LaPorte | 161906 | V620 |
| 070694 | 64673 | Winnamac | LaPorte | 161905 | V620 |
| 070698 | 64474 | Rensselaer | LaPorte | 160491 | V620 |
| 070699 | 64049 | Laporte | LaPorte | 160492 | V620 |
| 070693 | 64602 | Monticello | LaPorte | 160487 | V620 |
| 070704 | 64772 | Laporte | LaPorte | 160475 | V620 |
| 070691 | 64755 | Monticello | LaPorte | 160488 | V620 |
| 070705 | 64775 | Laporte | LaPorte | 160476 | V620 |
| 070709 | 60423 | Laporte(Van) | LaPorte | 160494 | V620 |
| 070695 | 64634 | Laporte | LaPorte | 161902 | V620 |
| 070711 | 64611 | Laporte | LaPorte | 160493 | V620 |
| 070717 | 64043 | Plymouth | LaPorte | 160477 | V620 |
| 070716 | 64400 | Plymouth | LaPorte | 160478 | V620 |
| 070681 | 64406 | Gary | LaPorte | 160473 | V620 |
| 070692 | 64675 | Gary | LaPorte | 160497 | V620 |
| 070679 | 64574 | Gary | LaPorte | 160474 | V620 |
| 070672 | 64398 | Gary | LaPorte | 160498 | V620 |
| 070631 | 65745 | Columbus | Seymour | 161952 | V620 |
| 070634 | 65318 | Columbus | Seymour | 161960 | V620 |
| 070651 | 65038 | Columbus | Seymour | 161961 | V620 |
| 070637 | 65804 | Columbus | Seymour | 161973 | V620 |
| 070647 | 65289 | Columbus | Seymour | 161953 | V620 |
| 070660 | 65956 | Columbus | Seymour | 161972 | V620 |
| 070689 | 65836 | Columbus | Seymour | 161945 | V620 |
| 070635 | 65739 | Columbus | Seymour | 161955 | V620 |
| 070628 | 65896 | Columbus | Seymour | 161958 | V620 |
| 070626 | 65092 | Columbus | Seymour | 161954 | V620 |

| <u>IWAPI</u> <u>Serial</u> <u>Number</u> | <u>Truck</u> | <u>Sub-District</u> | <u>District</u> | <u>Commission</u> <u>Number</u> | <u>Card</u> <u>Type</u> |
|--|--------------|---------------------|-----------------|------------------------------------|----------------------------|
| 070684 | 65068 | Columbus | Seymour | 161944 | V620 |
| 070624 | 65448 | Bloomington | Seymour | 161941 | V620 |
| 070668 | 65807 | Bloomington | Seymour | 161937 | V620 |
| 070708 | 65161 | Martinsville | Seymour | 160490 | V620 |
| 070703 | 65594 | Bloomington | Seymour | 160482 | V620 |
| 070652 | 65451 | Columbus | Seymour | 161970 | V620 |
| 070640 | 65292 | Bloomington | Seymour | 161964 | V620 |
| 070710 | 65596 | Amity | Seymour | 160489 | V620 |
| 070657 | 65597 | Columbus | Seymour | 161932 | V620 |
| 070678 | 65837 | Greensburg | Seymour | 161962 | V620 |
| 070658 | 65291 | Columbus | Seymour | 161971 | V620 |
| 070713 | 65595 | 16 Acres | Seymour | 160484 | V620 |
| 070644 | 65023 | Greensburg | Seymour | 161965 | V620 |
| 070650 | 65022 | Columbus | Seymour | 161969 | V620 |
| 070639 | 65902 | Columbus | Seymour | 161968 | V620 |
| 070667 | 65599 | Falls City | Seymour | 161933 | V620 |
| 070715 | 65397 | New Albany | Seymour | 160483 | V620 |
| 070714 | 65601 | Falls City | Seymour | 160479 | V620 |
| 070686 | 65339 | Aberdeen | Seymour | 160495 | V620 |
| 070702 | 65400 | North Vernon | Seymour | 160481 | V620 |
| 070654 | 65322 | Madison | Seymour | 161950 | V620 |
| 070712 | 65605 | Scottsburg | Seymour | 160480 | V620 |
| 070666 | 65036 | Aurora | Seymour | 161936 | V620 |
| 070661 | 65408 | Aurora | Seymour | 161951 | V620 |
| 070682 | 65333 | Aberdeen | Seymour | 160496 | V620 |
| 070593 | 65329 | Training Van | Seymour | 160430 | V620 |
| 070544 | Board | Training Board | Seymour | 160420 | V620 |
| 070638 | 65900 | Brownstown | Seymour | 161943 | V620 |
| 070659 | 65893 | Brownstown | Seymour | 161956 | V620 |
| 070619 | 65093 | Columbus | Seymour | 161931 | V620 |
| 070649 | 65813 | Columbus | Seymour | 161942 | V620 |
| 070627 | 65957 | Columbus | Seymour | 161966 | V620 |
| 070629 | 65835 | Columbus | Seymour | 161967 | V620 |
| 070656 | 65608 | Columbus | Seymour | 161957 | V620 |
| 070625 | 65449 | Columbus | Seymour | 161948 | V620 |
| 070641 | 65042 | Columbus | Seymour | 161930 | V620 |
| 070683 | 65171 | Columbus | Seymour | 161935 | V620 |
| 070662 | 65163 | Columbus | Seymour | 161946 | V620 |
| 070646 | 65833 | Columbus | Seymour | 161949 | V620 |
| 070669 | 65308 | Columbus | Seymour | 161947 | V620 |
| 070334 | 65313 | Columbus | Seymour | 151710 | V620 |
| 070335 | 65903 | Columbus | Seymour | 151709 | V620 |
| 070337 | 65948 | Columbus | Seymour | 151708 | V620 |
| 070338 | 65072 | Madison | Seymour | 151707 | V620 |
| 070331 | 65311 | Madison | Seymour | 151706 | V620 |
| 070336 | 65907 | Columbus | Seymour | 151711 | V620 |
| 070339 | 65168 | Columbus | Seymour | 151712 | V620 |
| 060115 | 65301 | Columbus | Seymour | 143717 | V620 |

| <u>IWAPI Serial Number</u> | <u>Truck</u> | <u>Sub-District</u> | <u>District</u> | <u>Commission Number</u> | <u>Card Type</u> |
|------------------------------------|---------------|---------------------|-----------------|------------------------------|----------------------|
| 070333 | 65193 | Traffic | Seymour | 151704 | V620 |
| 070687 | Spare Unit | Vincennes | Vincennes | 161907 | V620 |
| 070701 | 66764 | Vincennes | Vincennes | 161908 | V620 |
| 070645 | 66384 | Vincennes | Vincennes | 161912 | V620 |
| 070700 | 66422 | Vincennes | Vincennes | 191909 | V620 |
| 070706 | 66395 | Vincennes | Vincennes | 161901 | V620 |
| 070630 | 66385 | Vincennes | Vincennes | 161913 | V620 |
| 070665 | 66630 | Vincennes | Vincennes | 161924 | V620 |
| 070674 | 66265 | Vincennes | Vincennes | 161916 | V620 |
| 070643 | 66967 | Vincennes | Vincennes | 161918 | V620 |
| 070664 | 66414 | Vincennes | Vincennes | 161925 | V620 |
| 070648 | 66481 | Vincennes | Vincennes | 161919 | V620 |
| 070670 | 66281 | Vincennes | Vincennes | 161917 | V620 |
| 070677 | 66639 | Vincennes | Vincennes | 161922 | V620 |
| 070673 | 66408 | Vincennes | Vincennes | 161923 | V620 |
| 070707 | 66316 | Vincennes | Vincennes | 161900 | V620 |
| 070623 | 66628 | Vincennes | Vincennes | 161914 | V620 |
| 070621 | 66512 | Vincennes | Vincennes | 191915 | V620 |
| 070622 | 66810 | Vincennes | Vincennes | 161921 | V620 |
| 070618 | 66518 | Vincennes | Vincennes | 161920 | V620 |
| 070671 | 66421 | Vincennes | Vincennes | 161911 | V620 |
| 070653 | 66023 | Vincennes | Vincennes | 161910 | V620 |

Appendix B

District Champion

The District Champion will serve as the primary conduit of information from the MDSS Implementation Team to the frontline users. All training, troubleshooting, and general correspondence concerning MDSS will travel through the District Champion. This position will be the lead individual for the MDSS project implementation in the District. This individual will be responsible for coordinating all support staff within the District, including the Sub-Districts. It will be necessary for the District Champion to have a basic understanding of all components of MDSS including the GUI, AVL/MDC, driver requirements, and forecasting and recommendation interpretation.

District IT Champion

The IT Champion's main responsibility is to insure that IT support is provided to the District, Sub-Districts, and Units for MDSS hardware and software support.

Sub District Champion

The Sub-District Champion will serve as the liaison between Sub-District and Unit personnel and the District. It will be necessary for the Sub-District Champion to have a basic understanding of all components of MDSS including the GUI, AVL/MDC, driver requirements, and forecasting and recommendation interpretation.

IWAPI/AVL Expert

The AVL/MDC Expert will serve as the support mechanism for problems associated with the AVL/MDC systems. This individual should be available during all callouts. It may be necessary for the AVL/MDC Expert to repair and troubleshoot the units or work with a mechanic to ensure repairs to the units.

District and Sub-District Graphical User Interface (GUI) Expert

The GUI Experts will serve as the first point of contact for District, Sub-District, and Unit personnel when questions arise in regard to the GUI. These individuals will receive extensive training on the use of the GUI and how it relates to the overall MDSS implementation. Familiarity with road attributes and levels of service will be essential. Understanding forecasting, recommendations, and how to run what-if scenarios will also be an expectation. The GUI Experts will learn to troubleshoot the GUI and will serve as the first line troubleshooters when GUI problems arise.

District Quality Assurance and Sub-District Quality Control

District QA and Sub-District QC will be responsible for completing the required QA/QC forms and maintaining these records. Multiple individuals will be required for these positions as certain QA/QC forms will be required around the clock and at increased frequencies depending upon weather conditions. QA/QC areas will include the GUI, IWAPI website, and the MDSS equipped trucks.

Appendix C

| Sodium Chloride/Road Salt Usage History (STN) | | | | | | | | | | |
|---|---------------------------------------|--------------------------------|-----------------------------------|------------------|----------------------------------|-----------------|---------------------------------------|--|----------|--------|
| Unit # | Name | On Hand as of 04/30/2009 | Rec'd 10/16/2008 04/30/2009 | Rec'd to Date | Used 10/16/2008 04/30/2009 | Used to Date | Trans. In 10/16/2008 04/30/2009 | Trans. Out 10/16/2008 04/30/2009 | Capacity | % Full |
| CRAWFORDSVILLE DISTRICT | | | | | | | | | | |
| 1000 | CRAWFORDSVILLE DISTRICT (PS065120) | 0 | 60,000 | 60,000 | 0 | 0 | 0 | 34,723 | 60,000 | 0.0 % |
| Subdistrict Totals: | | 0 | 60,000 | 60,000 | 0 | 0 | 0 | 34,723 | | |
| TERRE HAUTE SUBDISTRICT | | | | | | | | | | |
| 1100 | TERRE HAUTE SUBDISTRICT (PS065128) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 1101 | TERRE HAUTE UNIT 2 (PS065409) | 1,229 | 512 | 512 | 2,685 | 2,685 | 3,069 | 0 | 3,400 | 36.1 % |
| 1102 | ASHBORO UNIT 3 (PS065407) | 574 | 0 | 0 | 1,203 | 1,203 | 1,494 | 0 | 1,700 | 33.7 % |
| 1103 | FORT HARRISON UNIT (PS065408) | 518 | 502 | 502 | 2,333 | 2,333 | 799 | 0 | 1,800 | 28.8 % |
| Subdistrict Totals: | | 2,321 | 1,014 | 1,014 | 6,221 | 6,221 | 5,363 | 0 | | |
| CRAWFORDSVILLE SUBDISTRICT | | | | | | | | | | |
| 1200 | CRAWFORDSVILLE SUBDISTRICT (PS065129) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 1201 | CRAWFORDSVILLE UNIT 1 (PS065390) | 800 | 0 | 0 | 3,487 | 3,487 | 3,012 | 0 | 4,000 | 20.0 % |
| 1202 | BLOOMINGDALE UNIT 2 (PS065389) | 502 | 8 | 8 | 1,951 | 1,951 | 1,666 | 0 | 2,700 | 18.6 % |
| 1203 | NEWPORT UNIT 3 (PS065391) | 271 | 0 | 0 | 1,826 | 1,826 | 1,746 | 0 | 1,700 | 15.9 % |
| 1204 | VEEDERSBURG UNIT 4 (PS065392) | 706 | 538 | 538 | 2,179 | 2,179 | 1,446 | 0 | 4,000 | 17.6 % |
| Subdistrict Totals: | | 2,278 | 546 | 546 | 9,444 | 9,444 | 7,871 | 0 | | |
| FOWLER SUBDISTRICT | | | | | | | | | | |
| 1300 | FOWLER SUBDISTRICT (PS065130) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 1301 | FOWLER UNIT 1 (PS065395) | 1,107 | 0 | 0 | 2,200 | 2,200 | 3,194 | 0 | 3,400 | 32.6 % |
| 1302 | CARONDALE UNIT 2 (PS065394) | 1,230 | 0 | 0 | 2,133 | 2,133 | 3,122 | 0 | 1,700 | 72.3 % |
| 1303 | LAFAYETTE UNIT 3 (PS065396) | 639 | 0 | 0 | 4,739 | 4,739 | 4,887 | 0 | 3,400 | 18.8 % |
| Subdistrict Totals: | | 2,976 | 0 | 0 | 9,072 | 9,072 | 11,203 | 0 | | |
| FRANKFORT SUBDISTRICT | | | | | | | | | | |
| 1400 | FRANKFORT SUBDISTRICT (PS065131) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 1401 | FRANKFORT UNIT 1 (PS065398) | 1,611 | 3,353 | 4,543 | 4,089 | 4,089 | 0 | 0 | 5,300 | 30.4 % |
| 1402 | LEBANON UNIT 2 (PS065399) | 819 | 2,609 | 2,609 | 2,528 | 2,528 | 0 | 0 | 2,300 | 35.6 % |
| 1403 | ROMNEY UNIT 3 (PS065400) | 657 | 1,149 | 1,149 | 1,366 | 1,366 | 0 | 0 | 1,700 | 38.7 % |
| Subdistrict Totals: | | 3,088 | 7,111 | 8,301 | 7,983 | 7,983 | 0 | 0 | | |
| CLOVERDALE SUBDISTRICT | | | | | | | | | | |
| 1500 | CLOVERDALE SUBDISTRICT (PS065132) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 1501 | CLOVERDALE UNIT 1 (PS065403) | 957 | 469 | 469 | 1,742 | 1,742 | 1,730 | 0 | 1,700 | 56.3 % |
| 1502 | BAINBRIDGE UNIT2 (PS065402) | 2,656 | 0 | 0 | 2,094 | 2,094 | 3,951 | 0 | 5,300 | 50.1 % |
| 1503 | LIZTON UNIT 3 (PS065404) | 492 | 510 | 510 | 2,340 | 2,340 | 801 | 0 | 1,700 | 28.9 % |
| 1504 | PLAINFIELD UNIT 4 (PS065405) | 493 | 0 | 0 | 2,505 | 2,505 | 1,998 | 0 | 3,400 | 14.5 % |
| Subdistrict Totals: | | 4,598 | 979 | 979 | 8,682 | 8,682 | 8,479 | 0 | | |
| District Totals: | | 15,260 | 69,650 | 70,840 | 41,402 | 41,402 | 32,916 | 34,723 | | |

| PO # | PO Amount | Remaining | Minimum | AC Tons | AC Recvd | AC Remain. |
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WINTER MATERIALS REPORT
(2000) - FORT WAYNE DISTRICT (PS065134)

| Sodium Chloride/Road Salt Usage History (STN) | | | | | | | | | | |
|---|--------------------------------------|--------------------------------|-----------------------------------|------------------|----------------------------------|-----------------|---------------------------------------|--|----------|--------|
| Unit # | Name | On Hand as of 04/30/2008 | Rec'd 10/15/2008 04/30/2008 | Rec'd to Date | Used 10/15/2008 04/30/2008 | Used to Date | Trans. In 10/15/2008 04/30/2008 | Trans. Out 10/15/2008 04/30/2008 | Capacity | % Full |
| FORT WAYNE DISTRICT | | | | | | | | | | |
| 2000 | FORT WAYNE DISTRICT (PS065134) | 1 | 52,758 | 59,599 | 0 | 0 | 0 | 52,617 | 42,000 | 0.0 % |
| Subdistrict Totals: | | 1 | 52,758 | 59,599 | 0 | 0 | 0 | 52,617 | | |
| ELKHART SUBDISTRICT | | | | | | | | | | |
| 2200 | ELKHART SUBDISTRICT (PS065144) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 2201 | ELKHART UNIT 1 (PS065431) | 1,734 | 0 | 0 | 5,748 | 5,748 | 5,366 | 100 | 5,400 | 32.1 % |
| 2202 | NEW PARIS UNIT 2 (PS065432) | 434 | 924 | 924 | 4,955 | 4,955 | 3,433 | 0 | 1,700 | 25.5 % |
| 2204 | SHIPSHEWANA UNIT (PS065419) | 741 | 214 | 214 | 4,346 | 4,346 | 3,369 | 0 | 2,200 | 33.7 % |
| Subdistrict Totals: | | 2,909 | 1,137 | 1,137 | 15,049 | 15,049 | 12,169 | 100 | | |
| FORT WAYNE SUBDISTRICT | | | | | | | | | | |
| 2300 | FORT WAYNE SUBDISTRICT (PS065145) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 2301 | FORT WAYNE UNIT 1 (PS065415) | 2,703 | 494 | 494 | 7,236 | 7,236 | 4,694 | 0 | 6,000 | 45.0 % |
| 2302 | US 27 SOUTH UNIT 2 (PS065417) | 1,437 | 305 | 305 | 1,236 | 1,574 | 1,462 | 0 | 3,400 | 42.3 % |
| 2303 | NEW HAVEN UNIT 3 (PS065416) | 1,250 | 422 | 422 | 3,649 | 3,649 | 2,605 | 0 | 1,800 | 69.4 % |
| 2304 | LAUD UNIT (PS065424) | 960 | 331 | 331 | 3,805 | 3,805 | 2,581 | 0 | 2,500 | 38.4 % |
| Subdistrict Totals: | | 6,349 | 1,551 | 1,551 | 15,926 | 16,264 | 11,343 | 0 | | |
| ANGOLA SUBDISTRICT | | | | | | | | | | |
| 2400 | ANGOLA SUBDISTRICT (PS065146) | 800 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 2401 | ANGOLA UNIT 1 (PS065418) | 1,388 | 2,606 | 2,606 | 5,498 | 5,498 | 3,780 | 6 | 3,400 | 40.8 % |
| 2403 | WATERLOO UNIT 3 (PS065420) | 1,169 | 516 | 516 | 2,910 | 2,910 | 2,481 | 0 | 1,800 | 64.9 % |
| 2404 | BRIMFIELD UNIT (PS065430) | 1,715 | 495 | 495 | 3,576 | 3,576 | 2,895 | 0 | 3,000 | 57.2 % |
| Subdistrict Totals: | | 5,071 | 3,618 | 3,618 | 11,984 | 11,984 | 9,156 | 6 | | |
| WABASH SUBDISTRICT | | | | | | | | | | |
| 2500 | WABASH SUBDISTRICT (PS065147) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 2501 | WABASH UNIT 1 (PS065429) | 815 | 753 | 753 | 4,190 | 4,190 | 4,247 | 0 | 1,800 | 45.3 % |
| 2502 | PERU UNIT 2 (PS065428) | 1,367 | 508 | 508 | 3,148 | 3,148 | 2,313 | 0 | 3,400 | 40.2 % |
| 2504 | WARSAW UNIT (PS065426) | 807 | 416 | 416 | 3,133 | 3,133 | 1,725 | 0 | 2,500 | 32.3 % |
| 2505 | N. MANCHESTER UNIT (PS065425) | 1,091 | 322 | 322 | 2,682 | 2,682 | 2,251 | 0 | 2,000 | 54.5 % |
| Subdistrict Totals: | | 4,080 | 1,998 | 1,998 | 13,154 | 13,154 | 10,536 | 0 | | |
| BLUFFTON SUBDISTRICT | | | | | | | | | | |
| 2600 | BLUFFTON SUBDISTRICT (PS065148) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 2601 | BLUFFTON UNIT 1 (PS065421) | 878 | 2 | 2 | 4,659 | 4,659 | 1,587 | 0 | 5,000 | 17.6 % |
| 2602 | MARKLE UNIT 2 (PS065422) | 850 | 303 | 303 | 3,522 | 3,522 | 2,920 | 0 | 1,100 | 77.3 % |
| 2603 | MONROE UNIT 3 (PS065423) | 1,350 | 1,058 | 1,058 | 3,226 | 3,226 | 2,598 | 0 | 3,100 | 43.5 % |
| 2604 | GAS CITY UNIT 4 (PS065427) | 2,057 | 514 | 514 | 4,154 | 4,154 | 2,414 | 0 | 3,600 | 57.1 % |
| Subdistrict Totals: | | 5,135 | 1,877 | 1,877 | 15,561 | 15,561 | 9,519 | 0 | | |
| District Totals: | | 23,545 | 62,940 | 69,780 | 71,674 | 72,012 | 52,723 | 52,723 | | |

| PO # | PO Amount | Remaining | Minimum | AC Tons | AC Recvd | AC Remain. |
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WINTER MATERIALS REPORT
(3000) - GREENFIELD DISTRICT (PS065149)

| Sodium Chloride/Road Salt Usage History (STN) | | | | | | | | | | |
|---|-------------------------------------|--------------------------------|-----------------------------------|------------------|----------------------------------|-----------------|---------------------------------------|--|----------|---------|
| Unit # | Name | On Hand as of 04/30/2008 | Rec'd 10/16/2008 04/30/2008 | Rec'd to Date | Used 10/16/2008 04/30/2008 | Used to Date | Trans. In 10/16/2008 04/30/2008 | Trans. Out 10/16/2008 04/30/2008 | Capacity | % Full |
| GREENFIELD DISTRICT | | | | | | | | | | |
| 3000 | GREENFIELD DISTRICT (PS065149) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| Subdistrict Totals: | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| INDIANAPOLIS SUBDISTRICT | | | | | | | | | | |
| 3100 | INDIANAPOLIS SUBDISTRICT (PS065158) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 3101 | BROOKVILLE RD UNIT 1 (PS065452) | 2,128 | 2,400 | 3,900 | 3,459 | 3,463 | 0 | 0 | 1,500 | 141.9 % |
| 3102 | TIBBS AVE UNIT 2 (PS065454) | 1,522 | 4,872 | 4,872 | 4,062 | 4,062 | 0 | 0 | 0 | 0.0 % |
| 3103 | 71ST ST. UNIT 3 (PS065451) | 1,138 | 6,006 | 6,506 | 5,369 | 5,369 | 0 | 0 | 0 | 0.0 % |
| 3104 | 65TH ST. UNIT 4 (PS065450) | 1,606 | 2,526 | 2,526 | 2,652 | 2,652 | 0 | 0 | 0 | 0.0 % |
| 3105 | MADISON ST. UNIT 5 (PS065453) | 2,037 | 3,837 | 5,837 | 3,096 | 3,096 | 0 | 0 | 5,400 | 37.7 % |
| 3106 | MAINTENANCE CREW | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| Subdistrict Totals: | | 8,432 | 19,641 | 23,641 | 18,638 | 18,642 | 0 | 0 | | |
| GREENFIELD SUBDISTRICT | | | | | | | | | | |
| 3200 | GREENFIELD SUBDISTRICT (PS065159) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 3201 | GREENFIELD UNIT 1 (PS065439) | 1,131 | 4,973 | 4,973 | 3,646 | 3,646 | 0 | 0 | 2,800 | 40.4 % |
| 3202 | ANDERSON UNIT 2 (PS065438) | 2,348 | 3,414 | 3,414 | 2,710 | 2,710 | 0 | 0 | 5,500 | 42.7 % |
| 3203 | RUSHVILLE UNIT 3 (PS065440) | 879 | 1,914 | 1,914 | 2,230 | 2,230 | 0 | 0 | 1,800 | 48.8 % |
| 3204 | SHELBYVILLE UNIT 4 (PS065441) | 790 | 1,177 | 1,177 | 981 | 981 | 0 | 0 | 1,700 | 46.5 % |
| Subdistrict Totals: | | 5,148 | 11,478 | 11,478 | 9,566 | 9,566 | 0 | 0 | | |
| CENTERVILLE SUBDISTRICT | | | | | | | | | | |
| 3300 | CENTERVILLE SUBDISTRICT (PS065160) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 3301 | SALISBURY UNIT 1 (PS065458) | 495 | 3,326 | 3,326 | 3,498 | 3,498 | 0 | 0 | 3,400 | 14.6 % |
| 3302 | CAMBRIDGE UNIT 2 (PS065455) | 647 | 3,004 | 3,715 | 3,956 | 3,956 | 0 | 0 | 2,100 | 30.8 % |
| 3303 | NEW CASTLE UNIT 3 (PS065457) | 656 | 3,668 | 3,668 | 3,545 | 3,545 | 0 | 0 | 2,100 | 31.2 % |
| 3304 | LIBERTY UNIT 4 (PS065456) | 315 | 1,510 | 1,510 | 1,875 | 1,875 | 0 | 0 | 1,100 | 28.7 % |
| Subdistrict Totals: | | 2,113 | 11,508 | 12,219 | 12,873 | 12,873 | 0 | 0 | | |
| TIPTON SUBDISTRICT | | | | | | | | | | |
| 3500 | TIPTON SUBDISTRICT (PS065162) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 3501 | TIPTON UNIT 1 (PS065444) | 2,307 | 2,365 | 4,358 | 2,207 | 2,207 | 0 | 0 | 0 | 0.0 % |
| 3502 | KOKOMO UNIT 2 (PS065443) | 667 | 2,124 | 2,124 | 2,465 | 2,465 | 0 | 0 | 1,100 | 60.6 % |
| 3503 | WESTFIELD UNIT 3 (PS065445) | 609 | 1,753 | 1,753 | 1,910 | 1,910 | 0 | 0 | 0 | 0.0 % |
| 3504 | FORTVILLE UNIT 4 (PS065442) | 1,870 | 1,482 | 2,480 | 1,667 | 1,667 | 0 | 0 | 0 | 0.0 % |
| Subdistrict Totals: | | 5,453 | 7,723 | 10,715 | 8,248 | 8,248 | 0 | 0 | | |
| ALBANY SUBDISTRICT | | | | | | | | | | |
| 3600 | ALBANY SUBDISTRICT (PS065163) | 4,370 | 4,962 | 5,048 | 0 | 0 | 0 | 0 | 6,000 | 72.8 % |
| 3601 | MUNCIE UNIT 1 (PS065447) | 939 | 3,270 | 4,285 | 4,089 | 4,089 | 0 | 0 | 3,400 | 27.6 % |
| 3603 | PORTLAND UNIT 3 (PS065448) | 568 | 1,053 | 1,563 | 2,239 | 2,239 | 0 | 0 | 2,000 | 28.4 % |
| 3604 | WINCHESTER UNIT 4 (PS065449) | 2,942 | 3,696 | 4,695 | 2,267 | 2,267 | 0 | 0 | 5,000 | 58.8 % |
| 3605 | ALEXANDRIA UNIT 5 (PS065446) | 841 | 2,200 | 2,431 | 2,766 | 2,766 | 0 | 0 | 2,000 | 42.1 % |
| Subdistrict Totals: | | 9,661 | 15,180 | 18,022 | 11,361 | 11,361 | 0 | 0 | | |
| District Totals: | | 30,806 | 65,530 | 76,074 | 60,687 | 60,691 | 0 | 0 | | |

| PO # | PO Amount | Remaining | Minimum | AC Tons | AC Recvd | AC Remain. |
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WINTER MATERIALS REPORT
(4000) - LAPORTE DISTRICT (PS065164)

| Sodium Chloride/Road Salt Usage History (STN) | | | | | | | | | | |
|---|-----------------------------------|--------------------------|-----------------------------|---------------|----------------------------|---------------|---------------------------------|----------------------------------|----------|--------|
| Unit # | Name | On Hand as of 04/30/2008 | Rec'd 10/15/2008 04/30/2008 | Rec'd to Date | Used 10/15/2008 04/30/2008 | Used to Date | Trans. In 10/15/2008 04/30/2008 | Trans. Out 10/15/2008 04/30/2008 | Capacity | % Full |
| LAPORTE DISTRICT | | | | | | | | | | |
| 4000 | LAPORTE DISTRICT (PS065164) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| Subdistrict Totals: | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| LAPORTE SUBDISTRICT | | | | | | | | | | |
| 4100 | LAPORTE SUBDISTRICT (PS065174) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,000 | 0.0 % |
| 4101 | LAPORTE UNIT 1 (PS065465) | 1,500 | 4,291 | 4,291 | 7,982 | 7,982 | 0 | 0 | 4,700 | 31.9 % |
| 4103 | MICH CITY UNIT 3 (PS065466) | 1,000 | 1,483 | 1,483 | 5,616 | 5,616 | 0 | 0 | 2,900 | 34.5 % |
| 4104 | WANATAH UNIT 2 (PS065467) | 1,181 | 1,582 | 1,582 | 5,282 | 5,282 | 0 | 0 | 7,500 | 15.7 % |
| 4106 | CHESTERTON UNIT 4 (PS065464) | 1,210 | 3,239 | 3,239 | 7,430 | 7,430 | 0 | 0 | 4,700 | 25.7 % |
| Subdistrict Totals: | | 4,891 | 10,595 | 10,595 | 26,309 | 26,309 | 0 | 0 | | |
| MONTICELLO SUBDISTRICT | | | | | | | | | | |
| 4200 | MONTICELLO SUBDISTRICT (PS065175) | 0 | 2,954 | 5,650 | 0 | 0 | 0 | 2,954 | 1,000 | 0.0 % |
| 4201 | MONTICELLO UNIT 1 (PS065474) | 996 | 0 | 0 | 1,178 | 1,178 | 1,088 | 0 | 2,100 | 47.4 % |
| 4202 | LOGANSPOUR UNIT 2 (PS065473) | 1,717 | 140 | 140 | 1,516 | 1,516 | 1,038 | 0 | 3,100 | 55.4 % |
| 4203 | FLORA UNIT 3 (PS065472) | 595 | 0 | 0 | 1,121 | 1,121 | 827 | 0 | 1,800 | 33.1 % |
| Subdistrict Totals: | | 3,309 | 3,094 | 5,790 | 3,815 | 3,815 | 2,954 | 2,954 | | |
| PLYMOUTH SUBDISTRICT | | | | | | | | | | |
| 4300 | PLYMOUTH SUBDISTRICT (PS065176) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 4301 | PLYMOUTH UNIT 1 (PS065471) | 1,141 | 9,349 | 10,077 | 10,374 | 10,374 | 0 | 0 | 3,100 | 36.8 % |
| 4302 | MISHAWAKA UNIT 2 (PS065470) | 1,651 | 8,364 | 9,487 | 12,515 | 12,515 | 0 | 0 | 3,300 | 50.0 % |
| Subdistrict Totals: | | 2,792 | 17,714 | 19,564 | 22,889 | 22,889 | 0 | 0 | | |
| RENSSELAER SUBDISTRICT | | | | | | | | | | |
| 4400 | RENSSELAER SUBDISTRICT (PS065177) | 238 | 0 | 0 | 0 | 0 | 2,123 | 316 | 10,000 | 2.4 % |
| 4401 | KENTLAND UNIT 1 (PS065475) | 1,351 | 1,911 | 1,911 | 2,822 | 2,822 | 0 | 0 | 2,500 | 54.0 % |
| 4402 | RENSSELAER UNIT 2 (PS065476) | 2,118 | 4,991 | 4,991 | 3,426 | 3,426 | 0 | 0 | 10,000 | 21.2 % |
| 4403 | ROSELAWN UNIT 3 (PS065477) | 2,086 | 4,499 | 4,499 | 3,822 | 3,822 | 0 | 0 | 4,000 | 52.2 % |
| Subdistrict Totals: | | 5,793 | 11,401 | 11,401 | 10,070 | 10,070 | 2,123 | 316 | | |
| WINAMAC SUBDISTRICT | | | | | | | | | | |
| 4600 | WINAMAC SUBDISTRICT (PS065179) | 0 | 4,243 | 4,448 | 0 | 0 | 0 | 4,243 | 1,000 | 0.0 % |
| 4601 | WINAMAC UNIT 1 (PS065480) | 1,223 | 0 | 0 | 2,433 | 2,433 | 1,924 | 0 | 4,400 | 27.8 % |
| 4602 | ROCHESTER UNIT 2 (PS065479) | 629 | 50 | 50 | 1,932 | 1,932 | 1,165 | 0 | 2,500 | 25.2 % |
| 4603 | MEDARYVILLE UNIT 3 (PS065478) | 324 | 126 | 126 | 1,793 | 1,793 | 1,154 | 0 | 1,200 | 27.0 % |
| Subdistrict Totals: | | 2,177 | 4,420 | 4,625 | 6,157 | 6,157 | 4,243 | 4,243 | | |
| GARY SUBDISTRICT | | | | | | | | | | |
| 4700 | GARY SUBDISTRICT (PS065180) | 0 | 0 | 0 | 19 | 19 | 0 | 0 | 0 | 0.0 % |
| 4701 | CROWN POINT UNIT 1 (PS065468) | 1,504 | 6,164 | 6,164 | 6,177 | 6,177 | 0 | 0 | 4,500 | 33.4 % |
| 4702 | MILLER-2 UNIT 2 (PS065557) | 1,917 | 3,882 | 3,882 | 5,221 | 5,221 | 0 | 0 | 6,000 | 31.9 % |
| 4703 | GARY UNIT 3 (PS065469) | 1,268 | 7,981 | 7,981 | 3,792 | 3,792 | 0 | 0 | 4,000 | 31.7 % |
| 4704 | FREEWAY UNIT 4 (PS065558) | 0 | 0 | 0 | 5,097 | 5,097 | 0 | 0 | 0 | 0.0 % |
| Subdistrict Totals: | | 4,689 | 18,027 | 18,027 | 20,306 | 20,306 | 0 | 0 | | |
| District Totals: | | 23,649 | 65,251 | 70,002 | 89,547 | 89,547 | 9,320 | 7,512 | | |

| PO # | PO Amount | Remaining | Minimum | AC Tons | AC Recvd | AC Remain. |
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WINTER MATERIALS REPORT
(5000) - SEYMOUR DISTRICT (PS065181)

| Sodium Chloride/Road Salt Usage History (STN) | | | | | | | | | | |
|---|---------------------------------------|--------------------------------|-----------------------------------|------------------|----------------------------------|-----------------|---------------------------------------|--|----------|---------|
| Unit # | Name | On Hand as of 04/30/2008 | Rec'd 10/15/2008 04/30/2008 | Rec'd to Date | Used 10/15/2008 04/30/2008 | Used to Date | Trans. In 10/15/2008 04/30/2008 | Trans. Out 10/15/2008 04/30/2008 | Capacity | % Full |
| SEYMOUR DISTRICT | | | | | | | | | | |
| 5000 | SEYMOUR DISTRICT (PS065181) | 569 | 31,599 | 36,113 | 0 | 0 | 0 | 34,343 | 1,500 | 37.9 % |
| Subdistrict Totals: | | 569 | 31,599 | 36,113 | 0 | 0 | 0 | 34,343 | | |
| AURORA SUBDISTRICT | | | | | | | | | | |
| 5100 | AURORA SUBDISTRICT (PS065190) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 5101 | PENNTOWN UNIT 1 (PS065489) | 580 | 0 | 0 | 2,186 | 2,186 | 2,520 | 195 | 1,000 | 58.0 % |
| 5102 | ABERDEEN UNIT 2 (PS065486) | 907 | 195 | 195 | 1,327 | 1,327 | 1,481 | 0 | 1,000 | 90.7 % |
| 5103 | AURORA UNIT 3 (PS065487) | 3,360 | 0 | 0 | 2,369 | 2,369 | 3,299 | 0 | 5,600 | 60.0 % |
| 5104 | BROOKVILLE UNIT 4 (PS065488) | 2,033 | 391 | 391 | 1,845 | 1,845 | 702 | 0 | 2,500 | 81.3 % |
| Subdistrict Totals: | | 6,880 | 587 | 587 | 7,728 | 7,728 | 8,002 | 195 | | |
| BLOOMINGTON SUBDISTRICT | | | | | | | | | | |
| 5200 | BLOOMINGTON SUBDISTRICT (PS065191) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 5201 | SPENCER UNIT 1 (PS065493) | 962 | 492 | 492 | 1,538 | 1,538 | 253 | 0 | 3,400 | 28.3 % |
| 5202 | MARTINSVILLE UNIT 2 (PS065492) | 871 | 659 | 659 | 1,585 | 1,585 | 1,263 | 6 | 1,200 | 72.6 % |
| 5203 | BLOOMINGTON UNIT 3 (PS065491) | 1,084 | 688 | 688 | 2,721 | 2,721 | 2,117 | 247 | 3,500 | 31.0 % |
| 5204 | BEAN BLOSSOM UNIT 4 (PS065490) | 976 | 26 | 26 | 1,069 | 1,069 | 1,240 | 0 | 2,000 | 48.8 % |
| Subdistrict Totals: | | 3,892 | 1,865 | 1,865 | 6,914 | 6,914 | 4,873 | 253 | | |
| COLUMBUS SUBDISTRICT | | | | | | | | | | |
| 5300 | COLUMBUS SUBDISTRICT (PS065192) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 5301 | GREENSBURG UNIT 1 (PS065497) | 2,432 | 0 | 0 | 2,589 | 2,589 | 3,974 | 105 | 2,000 | 121.6 % |
| 5302 | AMITY UNIT 2 (PS065494) | 1,024 | 499 | 499 | 3,328 | 3,328 | 2,706 | 0 | 3,000 | 34.1 % |
| 5303 | COLUMBUS UNIT 3 (PS065496) | 1,009 | 0 | 0 | 2,908 | 2,908 | 3,098 | 0 | 2,000 | 50.4 % |
| 5304 | BROWNSTOWN UNIT 4 (PS065495) | 385 | 0 | 0 | 2,296 | 2,296 | 1,648 | 0 | 1,000 | 38.5 % |
| Subdistrict Totals: | | 4,851 | 499 | 499 | 11,121 | 11,121 | 11,426 | 105 | | |
| FALL CITY SUBDISTRICT | | | | | | | | | | |
| 5400 | FALL CITY SUBDISTRICT (PS065193) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 5401 | NEW ALBANY UNIT 1 (PS065499) | 1,388 | 499 | 499 | 2,122 | 2,122 | 1,824 | 32 | 2,000 | 69.4 % |
| 5402 | SELLERSBURG UNIT 2 (PS065502) | 992 | 0 | 0 | 1,522 | 1,522 | 1,192 | 18 | 1,600 | 62.0 % |
| 5403 | CORYDON UNIT 3 (PS065498) | 940 | 495 | 495 | 2,179 | 2,179 | 1,497 | 0 | 2,100 | 44.8 % |
| 5404 | SALEM UNIT 4 (PS065501) | 617 | 300 | 300 | 1,598 | 1,598 | 1,457 | 0 | 1,400 | 44.1 % |
| Subdistrict Totals: | | 3,937 | 1,294 | 1,294 | 7,421 | 7,421 | 5,969 | 51 | | |
| MADISON SUBDISTRICT | | | | | | | | | | |
| 5500 | MADISON SUBDISTRICT (PS065503) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 5501 | MADISON UNIT 1 (PS065194) | 700 | 191 | 191 | 2,392 | 2,392 | 1,608 | 58 | 2,000 | 35.0 % |
| 5502 | NORTH VERNON UNIT 2 (PS065504) | 828 | 391 | 391 | 1,021 | 1,021 | 1,458 | 0 | 600 | 138.0 % |
| 5503 | VERSAILLES UNIT 3 (PS065506) | 431 | 295 | 295 | 1,855 | 2,019 | 1,062 | 0 | 1,500 | 28.7 % |
| 5504 | SCOTTSDURG UNIT 4 (PS065505) | 922 | 819 | 819 | 1,798 | 1,798 | 607 | 0 | 1,000 | 92.2 % |
| Subdistrict Totals: | | 2,881 | 1,695 | 1,695 | 7,066 | 7,230 | 4,735 | 58 | | |
| District Totals: | | 23,009 | 37,539 | 42,052 | 40,250 | 40,414 | 35,005 | 35,005 | | |

| PO # | PO Amount | Remaining | Minimum | AC Tons | AC Recvd | AC Remain. |
|------|-----------|-----------|---------|---------|----------|------------|
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WINTER MATERIALS REPORT
(6000) - VINCENNES DISTRICT (PS065196)

| Sodium Chloride/Road Salt Usage History (STN) | | | | | | | | | | |
|---|--------------------------------------|--------------------------------|-----------------------------------|------------------|----------------------------------|-----------------|---------------------------------------|--|----------|---------|
| Unit # | Name | On Hand as of 06/13/2008 | Rec'd 10/16/2008 06/13/2008 | Rec'd to Date | Used 10/16/2008 06/13/2008 | Used to Date | Trans. In 10/16/2008 06/13/2008 | Trans. Out 10/16/2008 06/13/2008 | Capacity | % Full |
| VINCENNES DISTRICT | | | | | | | | | | |
| 6000 | VINCENNES DISTRICT (PS065196) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| Subdistrict Totals: | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| LINTON SUBDISTRICT | | | | | | | | | | |
| 6100 | LINTON SUBDISTRICT (PS065205) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 6101 | LINTON UNIT 1 (PS065513) | 3,270 | 429 | 429 | 1,176 | 1,176 | 783 | 86 | 4,800 | 68.1 % |
| 6102 | BLOOMFIELD UNIT 2 (PS065512) | 1,017 | 0 | 0 | 1,611 | 1,611 | 2,470 | 0 | 3,400 | 29.9 % |
| 6103 | PAXTON UNIT 3 (PS065514) | 480 | 353 | 353 | 2,288 | 2,288 | 2,900 | 596 | 400 | 120.0 % |
| Subdistrict Totals: | | 4,767 | 782 | 782 | 5,075 | 5,075 | 6,153 | 682 | | |
| EVANSVILLE SUBDISTRICT | | | | | | | | | | |
| 6300 | EVANSVILLE SUBDISTRICT (PS065207) | 163 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 6301 | EVANSVILLE UNIT 1 (PS065517) | 1,276 | 0 | 0 | 820 | 820 | 696 | 0 | 1,700 | 75.1 % |
| 6302 | BOYLE LANE UNIT 2 (PS065515) | 506 | 0 | 0 | 1,223 | 1,223 | 647 | 0 | 2,100 | 24.1 % |
| 6303 | POSEYVILLE UNIT 3 (PS065518) | 672 | 0 | 0 | 853 | 853 | 396 | 50 | 1,100 | 61.1 % |
| 6304 | CHANDLER UNIT 4 (PS065516) | 428 | 0 | 0 | 865 | 865 | 399 | 0 | 1,400 | 30.6 % |
| 6305 | MT VERNON UNIT | 161 | 0 | 0 | 0 | 0 | 44 | 0 | 200 | 80.6 % |
| Subdistrict Totals: | | 3,207 | 0 | 0 | 3,761 | 3,761 | 2,183 | 50 | | |
| PAOLI SUBDISTRICT | | | | | | | | | | |
| 6400 | PAOLI SUBDISTRICT (PS065208) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 6401 | PAOLI UNIT 1 (PS065521) | 2,028 | 0 | 0 | 1,949 | 1,949 | 843 | 98 | 5,800 | 35.0 % |
| 6402 | SHOALS UNIT 2 (PS065522) | 359 | 0 | 0 | 1,273 | 1,273 | 1,216 | 8 | 400 | 89.8 % |
| 6403 | BEDFORD UNIT 3 (PS065519) | 875 | 905 | 905 | 2,316 | 2,316 | 395 | 0 | 3,400 | 25.7 % |
| 6404 | JASPER UNIT 4 (PS065520) | 723 | 0 | 0 | 915 | 915 | 725 | 11 | 1,400 | 51.6 % |
| Subdistrict Totals: | | 3,985 | 905 | 905 | 6,454 | 6,454 | 3,180 | 117 | | |
| TELL CITY SUBDISTRICT | | | | | | | | | | |
| 6500 | TELL CITY SUBDISTRICT (PS065209) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 6501 | GRANTSBURG UNIT 1 (PS065527) | 567 | 771 | 771 | 759 | 759 | 503 | 771 | 1,200 | 47.2 % |
| 6502 | DERBY UNIT 2 (PS065526) | 484 | 0 | 0 | 974 | 974 | 791 | 0 | 1,700 | 28.5 % |
| 6503 | BIRDSEYE UNIT 3 (PS065523) | 3,693 | 843 | 843 | 1,089 | 1,089 | 771 | 104 | 5,200 | 71.0 % |
| 6504 | DALE UNIT 5 (PS065525) | 3,221 | 1,760 | 1,760 | 1,705 | 1,705 | 78 | 32 | 4,800 | 67.1 % |
| 6505 | CHRISNEY UNIT 4 (PS065524) | 1,294 | 0 | 0 | 1,003 | 1,003 | 820 | 28 | 3,300 | 39.2 % |
| Subdistrict Totals: | | 9,258 | 3,374 | 3,374 | 5,531 | 5,531 | 2,963 | 934 | | |
| VINCENNES SUBDISTRICT | | | | | | | | | | |
| 6600 | VINCENNES SUBDISTRICT (PS065210) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.0 % |
| 6601 | PETERSBURG UNIT 1 (PS065528) | 379 | 0 | 0 | 1,032 | 1,032 | 894 | 0 | 500 | 75.9 % |
| 6602 | VINCENNES UNIT 2 (PS065530) | 2,621 | 703 | 1,298 | 1,617 | 1,617 | 917 | 159 | 5,000 | 52.4 % |
| 6603 | WASHINGTON UNIT 3 (PS065531) | 663 | 0 | 0 | 1,213 | 1,213 | 0 | 100 | 3,400 | 19.5 % |
| 6604 | PRINCETON UNIT 4 (PS065529) | 368 | 0 | 0 | 1,563 | 1,563 | 960 | 0 | 1,400 | 26.3 % |
| Subdistrict Totals: | | 4,031 | 703 | 1,298 | 5,425 | 5,425 | 2,772 | 259 | | |
| District Totals: | | 25,249 | 5,765 | 6,359 | 26,245 | 26,245 | 17,250 | 2,043 | | |

| PO # | PO Amount | Remaining | Minimum | AC Tons | AC Recvd | AC Remain. |
|------|-----------|-----------|---------|---------|----------|------------|
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Appendix D

